

salesforce

## Accelerating autocomplete suggestions at Salesforce Search

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# Outline



- Autocomplete
- Salesforce Search backend
- Implemented Solution with DL
- Results and closing remarks

# Given a query prefix, autocomplete suggests possible extensions of the prefix.



All

- profitable accounts
- Ben Shelton accounts
- accounts in United States

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- Acme Global**  
Analytics Dashboard
- Test Account 3 / Hello**  
Account • 555-1214
- Michael Swanson**  
Contact • Acme Technologies 2
- Acme Inc**  
Account • 999999999999
- Test Account 63**  
Account • 555-1274

---

- Acme Inc cases**  
Cases List
- Recently Viewed Accounts**  
Accounts List
- All Accounts**  
Accounts List

[Show more results for "Ac"](#)

### Do more with Search!

**Get the right answers by searching...**

- "[user name] contacts"
- "[user name] cases"

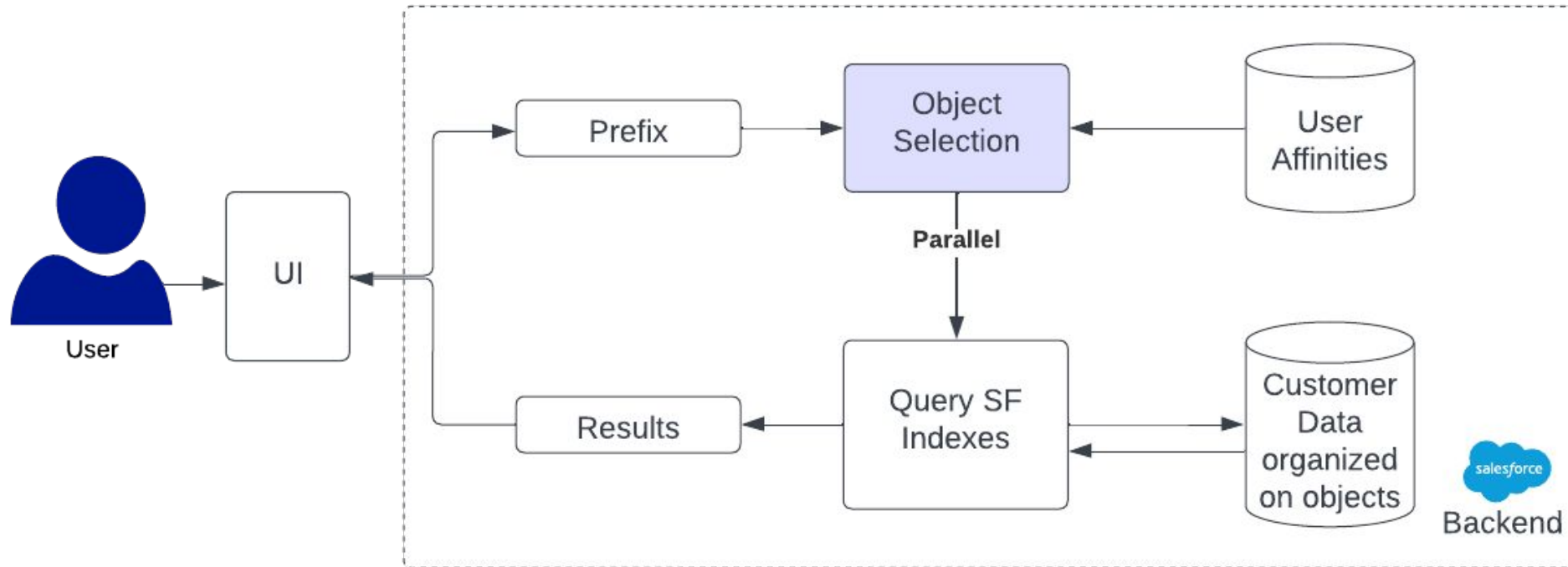
**Get insights**

- "open cases this week"
- "accounts last quarter"

[Learn More](#)



# An abstract architecture diagram

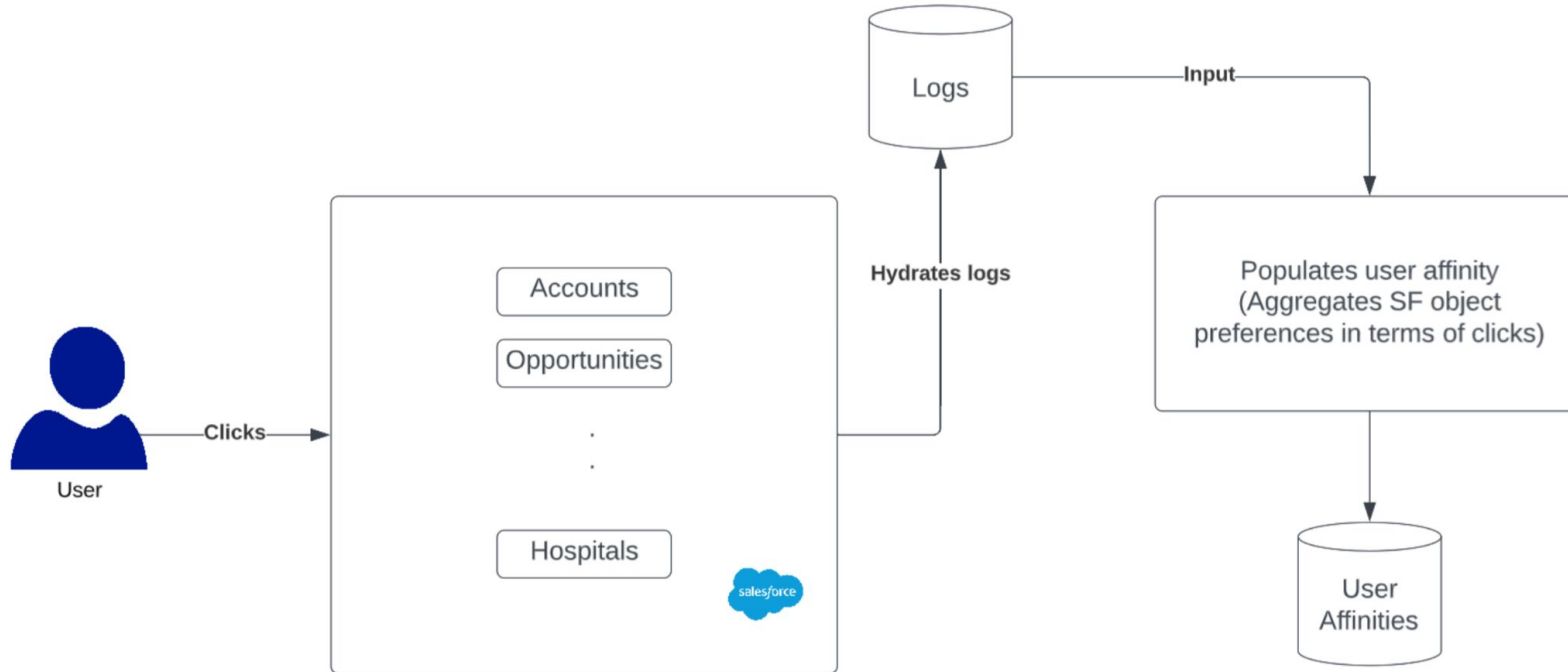


Salesforce customers are very diverse. Salesforce allows them to define hundreds of custom object types. For autocomplete scalability we need:

- To only query a subset of objects
- To scale to different domains
- To deal with new users/customers (cold-start)



# The legacy system builds user profiles based on clicks with spark jobs.



## Advantages:

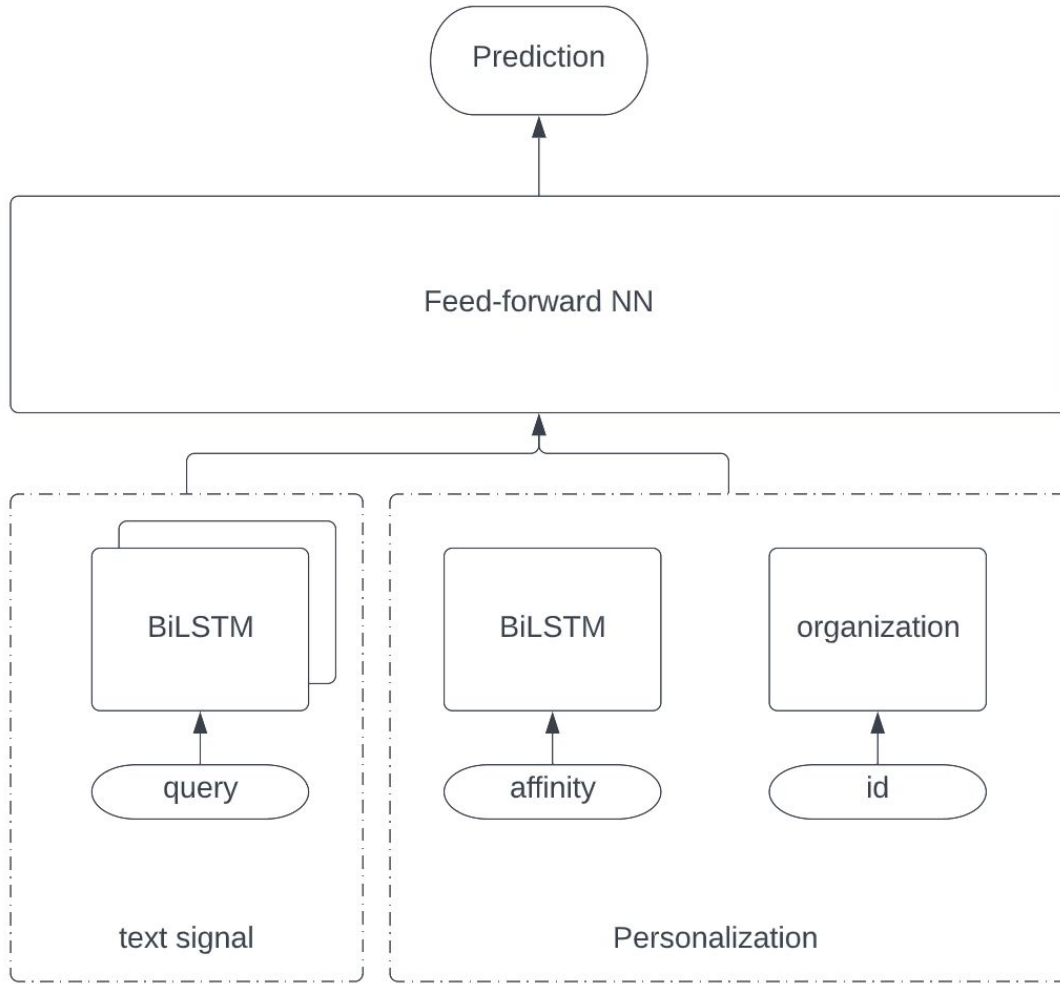
- Scalability
- Domain independent
- Low maintenance

## Disadvantages:

- Query text independent
- Low discoverability of new objects (those out of user's affinity)



# The deep learning solution uses these profiles and the query text.



## Advantages:

- Query is an input
- More complex and powerful decision function

## Disadvantages:

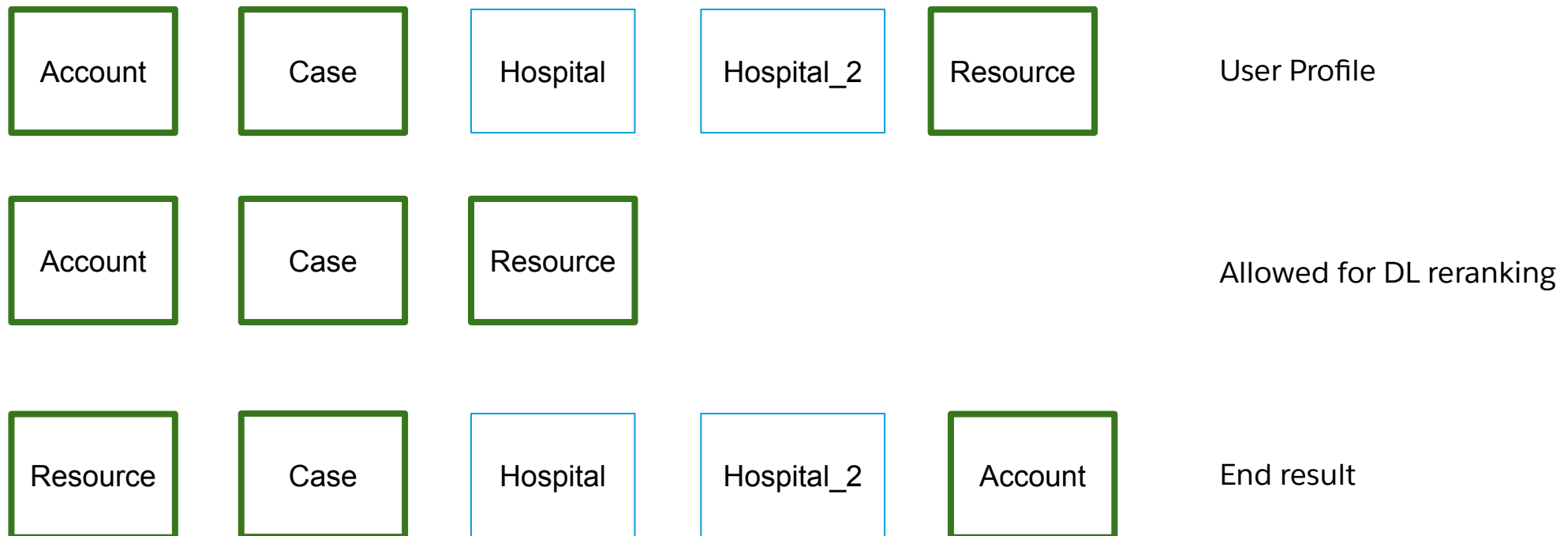
- Explainability
- Distribution shift
- Maintenance + eng. cost to integrate
- Latency to get the model predictions



# We use both in a hybrid solution that combines their advantages.



- Allow the DL model to re-rank only a subset of entities for each organization
- This subset is selected based on offline performance



# A/B metrics



- Implemented the model with ml4ir (<https://github.com/salesforce/ml4ir>)
- A/B tested vs the legacy solution
  - during March of 2021
  - thousands of users
  - millions of clicks
  - hundreds of organizations
- Latency
  - 15% improvement on the backend
  - Reducing cost-to-serve by 18% (CPU consumption)
- Relevance
  - Also improved as measured by the CTR of autocomplete suggestions

# Concluding remarks

## General

- ML models can improve several aspects of search systems
- They come with their set of challenges in terms of maintenance and integration

## Data Collection

- Impacts the quality of the suggestions
- Domain adaptation: Autocomplete acts on query prefixes. Adapting training of the DNN model on this improved offline perf. significantly
- Domain adaptation: can be simple e.g., randomly sample prefixes or collect better training data

## A/B test

- KPI and guardrail metrics need to be carefully designed in advance





**Thank You**